



The Northeast Experience™

Vacation Sales Representative – Multiple New England Locations

InnSeason Resorts – The Northeast's Premium Resort Vacation Company

Falmouth, Massachusetts

Ogunquit, Maine

Lincoln, NH

Newport, RI

\$80,000 - \$200,000 a year - Full-time, Part-time, Commission

Sales Professionals for InnSeason Resorts perform face-to-face sales daily to acquire new owners. No Prospecting or Cold Calling! We provide qualified leads for all reps each day, helping you solely focus on learning our product and selling our life changing Vacation product.

Job Requirements:

- Full Time Work, Part Time Hours! Must be willing to work weekends, Sundays & some Holidays (Average 25-35 Hours a week, Hours from: approx. from 9AM to 3PM daily)
- High School diploma or equivalent.
- Criminal background check required.

Why InnSeason Resorts?

InnSeason Resorts Sales Professionals change people's lives every day, helping them to improve their quality of life by showing them how they can go on great vacations and spend quality of time with their loved ones.

A Day in the Life:

We provide a fun, relaxed, upbeat environment where we show our customers a better way to take amazing vacations across New England and all over the world. Our owners take better vacations in better accommodations and make memories that last a lifetime. You'll help our guests become owners, and they leave with the ability to use a flexible vacation ownership product that enables them to travel to more than 4,500 resorts worldwide.

Compensation & Benefits:

With one of the highest, uncapped commission & bonus structures in the industry, our top sales professionals enjoy annual incomes that others dream about.

- We provide weekly paychecks with the opportunity to earn monthly bonuses.
- Our benefits, numerous employee discounts, including discounts to stay at our resorts for you, your family and your friends.
- Company paid incentive trips are reserved for the top performers annually!

Training & Development:

At InnSeason Resorts our success is dependent on your success and we go the extra mile to ensure you are prepared to be successful for the long term. All newly hired sales professionals must successfully complete a paid training course that has been described as one of the best in the business! We continue your education weekly with a series of comprehensive and fun training modules designed to fill in any gaps.

Skills Required:

Let us help you make the most of your personality in a fun and inviting environment. Our top associates share a passion for winning, a healthy team spirit, and desire to improve the world one vacation at a time. The successful sales representatives sell with passion, have self-discipline, practice listening skills, show mastery of the sales process, and focus on individual & team goals.

Serious inquiries only - Please call Scott Roselund at 508-612-5541

Job Type: Commission

Salary: \$80,000.00 to \$200,000.00 /year

Job Location: Falmouth, MA, Ogunquit, ME, Lincoln, NH, Newport, RI